

Gulf Winds Track Club, Inc.

Statement of Financial Position Comparison

As of October 31, 2023

| | TOTAL | |
|-------------------------------------|---------------------|-------------------------|
| | AS OF OCT 31, 2023 | AS OF OCT 31, 2022 (PY) |
| ASSETS | | |
| Current Assets | | |
| Bank Accounts | | |
| 10000 Operations | 117,218.37 | 105,727.23 |
| 10030 Triathlon | 16,955.10 | 15,910.85 |
| 10040 Invest and Reserve | 80,780.00 | 86,000.00 |
| 10050 Chenoweth Fund | 10,594.39 | 12,666.70 |
| Total Bank Accounts | \$225,547.86 | \$220,304.78 |
| Other Current Assets | | |
| Uncategorized Asset (71) | 0.00 | 0.00 |
| Total Other Current Assets | \$0.00 | \$0.00 |
| Total Current Assets | \$225,547.86 | \$220,304.78 |
| TOTAL ASSETS | \$225,547.86 | \$220,304.78 |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| Total Liabilities | | |
| Equity | | |
| Opening Balance Equity | 135,518.19 | 135,518.19 |
| Retained Earnings | 93,080.58 | 87,801.32 |
| Net Revenue | -3,050.91 | -3,014.73 |
| Total Equity | \$225,547.86 | \$220,304.78 |
| TOTAL LIABILITIES AND EQUITY | \$225,547.86 | \$220,304.78 |

Gulf Winds Track Club, Inc.

Statement of Activity Comparison

July - October, 2023

| | TOTAL | |
|---|--------------------|----------------------|
| | JUL - OCT, 2023 | JUL - OCT, 2022 (PY) |
| Revenue | | |
| 40000 Race Registration Revenue | 52,416.45 | 38,313.20 |
| 40010 Race Sponsorship | 8,920.04 | 3,093.12 |
| 40100 Membership Dues | 3,265.00 | 2,806.00 |
| 40200 Equipment Rental | 535.00 | 430.00 |
| 40210 Chip Timing | 3,146.00 | 2,848.00 |
| 40300 Donations | 6,090.34 | 4,485.28 |
| 40400 Merchandise Sales | 139.91 | 2,185.30 |
| 40500 Advertising Revenue | 350.00 | |
| 40600 Uncategorized Revenue | -0.02 | |
| Misc Revenue | | 307.66 |
| Total Revenue | \$74,862.72 | \$54,468.56 |
| GROSS PROFIT | \$74,862.72 | \$54,468.56 |
| Expenditures | | |
| 50000 Merchandise to Sell | | 1,001.00 |
| 50010 Postage | 135.67 | 259.68 |
| 60100 Equipment Purchase | 1,842.09 | |
| 60110 Equipment Repair & Maintenance | 1,120.00 | 1,120.00 |
| 60300 Insurance | | 5,356.04 |
| 60400 Taxes & Licenses | 41.00 | |
| 60500 Bank Charges | | 40.00 |
| 60600 Office/General and Admin Expenditures | 793.48 | 1,174.69 |
| 61010 Advertising | 860.07 | 732.10 |
| 61011 Awards | 21,923.89 | 14,094.89 |
| 61012 Bibs | 3,625.00 | |
| 61013 Course Marking, Measuring or Timing | 274.11 | 687.62 |
| 61020 Emergency Medical | 2,064.00 | 4,356.00 |
| 61021 Security / Police | | 400.00 |
| 61022 Food and Drink | 2,153.29 | 2,440.41 |
| 61023 Cups and Paper Products | 20.00 | 74.67 |
| 61024 Port-O-Johns | 1,675.00 | 1,600.00 |
| 61025 Shirts and Registration Gifts | 22,868.91 | 8,107.34 |
| 61027 Graphic Artist | 1,325.00 | 900.00 |
| 61028 Printing and Signage | 1,350.66 | 1,588.31 |
| 61030 Venue Rental | 986.06 | 4,932.56 |
| 61031 Music / Sound Equipment | 400.00 | 564.54 |
| 61050 Transaction and Processing Fees | 1,376.22 | 1,882.64 |
| 61052 Transportation | 3,091.69 | 1,500.00 |
| 62000 Uncategorized Expenditure | 3,138.80 | 80.00 |
| 63000 Charitable Contributions | 6,848.69 | 4,473.55 |
| Unapplied Cash Bill Payment Expenditure | | 0.00 |
| Uncategorized Expense | | 117.25 |
| Total Expenditures | \$77,913.63 | \$57,483.29 |

Gulf Winds Track Club, Inc.

Statement of Activity Comparison

July - October, 2023

| | TOTAL | |
|-----------------------|---------------------|----------------------|
| | JUL - OCT, 2023 | JUL - OCT, 2022 (PY) |
| NET OPERATING REVENUE | \$ -3,050.91 | \$ -3,014.73 |
| NET REVENUE | \$ -3,050.91 | \$ -3,014.73 |

Gulf Winds Track Club, Inc.

Statement of Activity Detail

October 2023

| DATE | NAME | CLASS | MEMO/DESCRIPTION | AMOUNT |
|---|--------------------------------|--------------------|-------------------------|--------------------|
| Ordinary Revenue/Expenditures | | | | |
| Revenue | | | | |
| 40000 Race Registration Revenue | | | | |
| 10/02/2023 | Ultra Signup | Races:TUDC | Interim Payment | 310.00 |
| 10/05/2023 | RunSignUp | Races:Prefontaine | RSU September | 1,643.33 |
| 10/05/2023 | RunSignUp | Races:Swamp Forest | RSU September | 325.00 |
| 10/05/2023 | RunSignUp | Races:Turkey Trot | RSU September | 3,332.25 |
| 10/05/2023 | RunSignUp | Races:Pine Run | RSU September | 2,877.00 |
| 10/05/2023 | RunSignUp | Races:TLH Marathon | RSU September | 21,595.00 |
| 10/05/2023 | RunSignUp | Races:WDF | RSU September | 2,424.24 |
| 10/05/2023 | RunSignUp | Races:Sickle Cell | RSU September | 2,817.06 |
| 10/16/2023 | Ultra Signup | Races:TUDC | Interim | 765.00 |
| 10/22/2023 | | Races:Pine Run | Donations Tall Timbers | -588.00 |
| 10/22/2023 | | GWTC365 | Pine Run 2023 | -13.20 |
| 10/22/2023 | | Races:Pine Run | GWTC365 | 13.20 |
| Total for 40000 Race Registration Revenue | | | | \$35,500.88 |
| 40100 Membership Dues | | | | |
| 10/05/2023 | RunSignUp | | RSU September | 865.00 |
| 10/05/2023 | RunSignUp | Triathlon | RSU Triathlon | 60.00 |
| Total for 40100 Membership Dues | | | | \$925.00 |
| 40300 Donations | | | | |
| 10/05/2023 | RunSignUp | Chenoweth | RSU September | 50.00 |
| 10/22/2023 | | Races:Pine Run | Donations Tall Timbers | 588.00 |
| Total for 40300 Donations | | | | \$638.00 |
| 40400 Merchandise Sales | | | | |
| 10/16/2023 | Square | Merchandise | Merch | 19.12 |
| Total for 40400 Merchandise Sales | | | | \$19.12 |
| 40500 Advertising Revenue | | | | |
| 10/11/2023 | Homestead Imprinted Sportswear | Fleet Foot | FF Ad | 300.00 |
| Total for 40500 Advertising Revenue | | | | \$300.00 |
| Total for Revenue | | | | \$37,383.00 |
| Expenditures | | | | |
| 50010 Postage | | | | |
| 10/05/2023 | USPS | Fleet Foot | October FF | 44.98 |
| Total for 50010 Postage | | | | \$44.98 |
| 60100 Equipment Purchase | | | | |
| 10/04/2023 | Dell | | Dell Laptop for Timing | 996.55 |
| 10/04/2023 | Dell | | Mouse and Carrying Case | 43.86 |
| 10/18/2023 | Signe Ulsamer | Triathlon | kit credit | 620.00 |
| Total for 60100 Equipment Purchase | | | | \$1,660.41 |
| 60110 Equipment Repair & Maintenance | | | | |
| 10/26/2023 | Fort Knox Storage | | Monthly Storage | 280.00 |
| Total for 60110 Equipment Repair & Maintenance | | | | \$280.00 |

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Statement of Activity Detail

October 2023

| DATE | NAME | CLASS | MEMO/DESCRIPTION | AMOUNT |
|--|---------------------------|--------------------|-------------------------|-------------------|
| 60400 Taxes & Licenses | | | | |
| 10/11/2023 | 990 Online | | Filing Fee 990 2022-23 | 41.00 |
| Total for 60400 Taxes & Licenses | | | | \$41.00 |
| 60600 Office/General and Admin Expenditures | | | | |
| 10/10/2023 | App Embark LLC | | Monthly App Fee | 150.00 |
| 10/26/2023 | Verizon | Timing | Monthly Mifi | 31.12 |
| Total for 60600 Office/General and Admin Expenditures | | | | \$181.12 |
| 61010 Advertising | | | | |
| 10/17/2023 | | Races:TLH Marathon | SSL Certificate Renewal | 44.95 |
| 10/17/2023 | Applied Innovations | Races:TLH Marathon | IP address renewal | 59.40 |
| 10/27/2023 | Midtown Print Co. | Races:Turkey Trot | Posters and Postcards | 163.89 |
| Total for 61010 Advertising | | | | \$268.24 |
| 61011 Awards | | | | |
| 10/12/2023 | 4imprint.com | Races:Turkey Trot | Microfiber Towels | 482.09 |
| 10/13/2023 | Allen Blay | Races:Prefontaine | Gift Certificate | 15.00 |
| 10/13/2023 | Allen Blay | Races:Prefontaine | Awards4U | 60.00 |
| Total for 61011 Awards | | | | \$557.09 |
| 61013 Course Marking, Measuring or Timing | | | | |
| 10/13/2023 | Allen Blay | Races:Prefontaine | Home Depot Flags | 21.44 |
| Total for 61013 Course Marking, Measuring or Timing | | | | \$21.44 |
| 61022 Food and Drink | | | | |
| 10/06/2023 | Mary Jean Yon | Lecture Series | Runner Safety Lecture | 18.27 |
| 10/13/2023 | Allen Blay | Races:Prefontaine | Publix | 106.23 |
| 10/14/2023 | Beverly Harrell | Triathlon | Food for Augusta | 71.74 |
| 10/22/2023 | Jeanne O'Kon | Lecture Series | Burnett Lecture Series | 74.72 |
| 10/27/2023 | Lisa Unger | Board Mtgs | October Board Meeting | 63.88 |
| 10/27/2023 | Manausa Shaw & Minacci PA | ACT Grant | Refreshments | 48.99 |
| Total for 61022 Food and Drink | | | | \$383.83 |
| 61024 Port-O-Johns | | | | |
| 10/22/2023 | Howdy's Rent a Toilet | Races:Pine Run | Additional | 125.00 |
| Total for 61024 Port-O-Johns | | | | \$125.00 |
| 61025 Shirts and Registration Gifts | | | | |
| 10/27/2023 | RAGZ | Races:Pine Run | Pine Run Shirts | 1,622.48 |
| Total for 61025 Shirts and Registration Gifts | | | | \$1,622.48 |
| 61028 Printing and Signage | | | | |
| 10/06/2023 | Midtown Print Co. | Fleet Foot | October FF | 477.08 |
| Total for 61028 Printing and Signage | | | | \$477.08 |
| 61030 Venue Rental | | | | |
| 10/06/2023 | Mary Jean Yon | Lecture Series | Runner Safety Lecture | 170.00 |
| Total for 61030 Venue Rental | | | | \$170.00 |
| 61050 Transaction and Processing Fees | | | | |
| 10/05/2023 | RunSignUp | Chenoweth | Chenoweth RSU | 2.00 |
| 10/05/2023 | RunSignUp | | Membership | 76.80 |

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October 2023

| DATE | NAME | CLASS | MEMO/DESCRIPTION | AMOUNT |
|--|---|-------------------|----------------------------------|--------------------|
| 10/05/2023 | RunSignUp | Triathlon | Triathlon RSU Fees | 4.80 |
| Total for 61050 Transaction and Processing Fees | | | | \$83.60 |
| 61052 Transportation | | | | |
| 10/27/2023 | Manausa Shaw & Minacci PA | | Ricardo Collier Driver | 320.00 |
| 10/27/2023 | Manausa Shaw & Minacci PA | ACT Grant | Tomahawk Transportation | 2,625.00 |
| Total for 61052 Transportation | | | | \$2,945.00 |
| 63000 Charitable Contributions | | | | |
| 10/13/2023 | Brehon Family Services | Races:WDF | Direct Donations | 153.00 |
| 10/13/2023 | Suwannee Rivera Area Council Scouts BSA | Races:Prefontaine | 50% net proceeds | 369.45 |
| 10/13/2023 | Suwannee Rivera Area Council Scouts BSA | Races:Prefontaine | Direct Donations | 127.20 |
| 10/13/2023 | Sickle Cell Foundation | Races:Sickle Cell | 50% net proceeds | 831.90 |
| 10/13/2023 | Sickle Cell Foundation | Races:Sickle Cell | Direct Donations | 2,080.14 |
| 10/13/2023 | Brehon Family Services | | Portion of race proceeds rounded | 847.00 |
| Total for 63000 Charitable Contributions | | | | \$4,408.69 |
| Total for Expenditures | | | | \$13,269.96 |
| Net Revenue | | | | \$24,113.04 |